

UNION SAVINGS

Exclusive Discounts for Union Members, Retirees and their Families



DISCOUNTS & SERVICES GUIDE

Updated September 2019

Not-For-Profit

Union Run

Member Focused

ABOUT US

Established in 1989, Union Savings was founded on a simple principle; leveraging our collective strength as Canadian union members to deliver high quality, low cost services to union members and their families across Canada.

To further reflect the values of the labour movement that we all share, Union Savings operates as Canada's only not-for-profit, union run, members' benefit program. When union members experience benefits outside of the workplace as well as inside the workplace, the value of their membership is enhanced. The more opportunities we create to engage with our members, the stronger our unions become.

Union Savings has more than 90 participating unions representing national, provincial and local unions, ranging from large private and public sector unions to regional unions and small associations. With almost two million individual members, Union Savings leverages its strength in numbers to negotiate savings and discounts that are exclusive to Canadian union members, retirees and their families.



Photo credit: UFCW / TUAC

Dear Fellow Union Leaders,

As a not-for-profit, our sole goal is to save your members money. The more opportunities we create to engage with our members, the more value our members see in their union membership and the stronger our unions become. As our unions become stronger our fight for a just, fair and equitable society becomes easier.

This Discounts and Services Guide outlines the programs that your members are able to access, as well as the services designed to save your union or local money. Offering cost saving services to our members is another way that we are able to add value to union membership.

We take our lead from you about how to promote to your members and can be as hands-on, or hands-off as you need us to be. We work with you to accommodate your union's unique needs when it comes to promoting the programs and services you will find in this guide. Please let us know what you need from us and we will do our best to accommodate you.

We look forward to working with you.

In solidarity,

K.M. Reptuck

Ken Deptuck Chairperson

EXECUTIVE COMMITTEE

Ken Deptuck Teamsters

Sharleen Stewart SEIU

Nathalie Lapointe USW

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Vanie-Ève Aubertin Affiliate Relations Coordinator



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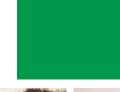
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FOR MEMBERS

DISCOUNTS & SAVINGS

We know your union is working hard to provide your members with strong union contracts, quality paying jobs, job security and representation in the workplace. Working with Union Savings means your members also have access to programs that enhance the benefits and value of their union membership. Your members get access to hundreds of discounts and savings including hotels, car rentals, fashion, entertainment, electronics and various insurance products. Working together means we can help your members save money on every day purchases from brands they know and trust.

AUTO

Union members get preferred rates on car rentals and can save up to 20% on airport parking across Canada.

Members can also save on car accessories including bike racks, rooftop carriers, cargo bags and ski racks.









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ELECTRONICS

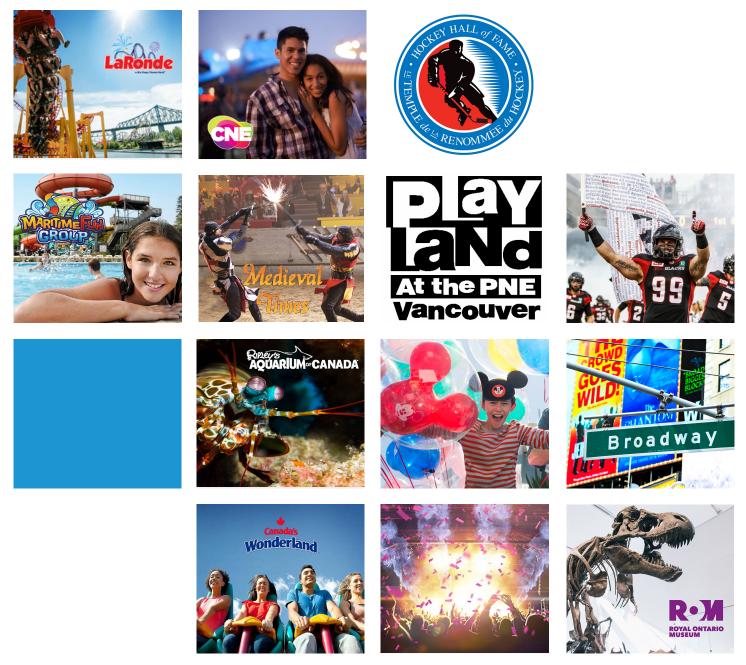
Get great deals on electronics with Union Savings' discounts on LG TVs, Marshall speakers, JBL headphones and much more. Union members can save up to 20% on electronics from trusted brands.



ENTERTAINMENT



Union members can save up to 40% on entertainment and attractions across Canada and the USA. Attractions include popular theme parks such as La Ronde, Canada's Wonderland, Maritime Fun Group, Playland at the PNE, Disney theme parks, Lego Land, Universal Studios and much more. Union members also get discounts on sports tickets, concerts, events and shows.



UNION SAVINGS



FASHION

From everyday apparel to athletic wear to work wear, your members can save on the world's best fashion brands. Union members and their families can get up to 35% off apparel, shoes, jewellery, bags, cosmetics and accessories.





Union members can save S10 off \$50* on work wear and safety shoes with Mark's Work Wearhouse.









*Some conditions apply.





FINANCIAL

Credit Cards

Choosing a co-branded union credit card is a concrete way for your members to show that they are proud to be members of your union. Whether they would prefer a card with no annual fee, one that earns cash back or one that can earn them some amazing travel rewards¹, Union Savings BMO MasterCard has them covered! It's important for Union Savings to provide programs that take into account the unique nature of labour unions.





Members receive:

- ✓ A 17.5% interest rate²
- Emergency strike skip payment privileges
- Emergency cash and card replacement³
- ✓ Zero Liability⁴, Extended Warranty and Purchase Protection⁵

Terms and conditions apply. See www.bmo.com/union for details. 1. Some restrictions apply. 2. Ongoing interest rates, payment grace days and annual fees are subject to change. 3. Through MasterCard Global Service. 4. If your card is used without your authorization, you will not be liable if: you did not contribute to the unauthorized use; you used reasonable care to safeguard your card and PIN; you notify us by telephone within 24 hours if you learn of the loss, theft or misuse of your card or cheques, or after you suspected that someone else knows your PIN; you have not reported two or more unauthorized transactions in the last 12 months, and your account is in good standing. If you don't meet these criteria, you will be liable for all charges incurred in connection with the unauthorized use. 5. Insurance benefits provided by Allianz Global Risks US Insurance Company (Canadian Branch). 6/7. Award of AIR MILES reward miles is made for purchases charged to your account (less refunds and excludes cash advances, cash-like transaction and balance transfers) and is subject to the Terms and Conditions of your BMO MasterCard Cardholder Agreement. The number of reward miles will be rounded down to the nearest whole number. Fractions of reward miles will not be awarded. 8/9. Award of CashBack rewards is made for purchases charged to your card account (less refunds and excluding cash advances, cash-like transactions and balance transfers) and is subject to the BMO CashBack Rewards Terms and Conditions. The number of CashBack rewards will be rounded down to the nearest cent. *BMO is a registered trademark of Bank of Montreal. ®+AIR MILES is a trademark of AIR MILES International Trading B.V. Used under license by LoyaltyOne, Co. and Bank of Montreal. * Registered trademark of MasterCard International Inc. Used under license.



HOME

From kitchen appliances to bathroom scales, Union Savings has your home needs covered. Union Members can save up to 20% on well known brands for the home.















INSURANCE

Union Savings members and their families benefit from preferred group rates and built in benefits on a variety of insurance solutions.

Home and Auto Insurance

Through the RBC Insurance group home and auto insurance plan, Union Savings members enjoy exclusive benefits and product features, priced more competitively than individual rates.

Accident Insurance

Regardless of your members' health history, they are covered: on or off the job, at home, and while travelling. This Comprehensive Plan with CHUBB also provides extra benefits such as rehabilitation and fracture benefits, hospital cash and trauma counselling services

Critical Illness Insurance

The Union Savings Enhanced Critical Illness Insurance Plan with CHUBB provides easy and affordable financial assistance that allows members to focus on the important things during a recovery time like getting better!

Home and Auto Insurance

"I am saving about \$1,000 every year, getting both home and auto for less than what my auto was costing me. I will continue to tell our members about the savings and great service." - Tim Penfold, United Brotherhood of Carpenters and Joiners







Travel Insurance

Whether it's traveling for business or vacation, union members have various options to insure themselves and their families. Members can purchase travel health and accident insurance for a full year or choose a policy that best suits their travel needs.

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UNION SAVINGS

SERVICES

Real Estate

The Real Estate Member Savings Program is Canada's premier full service real estate service; issuing tens of thousands of dollars in rebates to members of unions affiliated with Union Savings.

Your members can receive 10% cash back from the commission when buying or selling property. With access to the Real Estate Member Savings Program, your members will receive unparalleled access to our nationwide network of award-winning REALTORS© and comprehensive marketing programs.





MORTGAGE INTELLIGENCE

Movers

The Mayflower "Right Move" program offers Union Savings members corporate pricing on all long distance moves, coupled with service standards that are tracked and measured, including on time pickup and delivery, expedited transit times and monitored end-to-end service by a personal move manager.

Mortgages

In today's economy, saving money is more important than ever. Your members deserve a mortgage that suits their unique needs, at a great rate. Through Union Savings, your members have access to the expert Union Members Mortgage Planning Team who want to make sure that your members receive professional advice on how to stretch their mortgage dollar.

20% OFF SITEWIDE

UNION SAVINGS

1.800



Members can save on destinations like Great Wolf Lodge and Disneyland, and can also save on Ski Packages to top ski destination in the USA.

TRAVEL

Travel with Union Savings and Save!

Union members and their families can save up to 30% on hotels, car rentals, luggage, airport parking, attractions and tours, worldwide.







Get 15% OFF all your travel accessories with Bentley













WELLNESS

Your members' personal wellness is just as important to us as it is to your union. Union Savings wants to ensure members' wellness is a priority with up to 20% off wellness products. Members can save on CPAP sleep apnea machines and on skincare products like Kiehl's and Biotherm.













Union Savings provides discounts on active wear with brands like 2XU and Reebok. Members can also stay active with the family and save on accessories like strollers, chariots, carriers and child bike seats.







UNION SAVINGS

FOR UNIONS

SERVICES & SAVINGS

Union Savings is committed to not only bringing great savings to union members but also to provide cost saving services directly to our affiliates. Union Savings' affiliates can benefit from programs created specifically for labour union offices. Programs include shipping solutions, office supplies, union management software, union made promotional products, commercial insurance and much more.

COMMERCIAL INSURANCE

) BFL)) CANADA

With BFL Canada, Union Savings Affiliates can now gain access to preferred rates and customized commercial insurance solutions to cover specific risk and exposures.

Properly placed insurance coverage is important for the day-to-day operations of all unions, regardless of size. Whether your union or local operates a large union hall or a small office space, utilizes commercial vehicles or runs special events, it is essential that you have the right coverage at the right cost.



Solutions Include



Commercial Automobile



Commercial General



Commercial **Property**



Cyber & **Privacy Liability**

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Directors & Officers Liability



Liability



Liability



Special Event Liability

What if our insurance isn't up for renewal ?

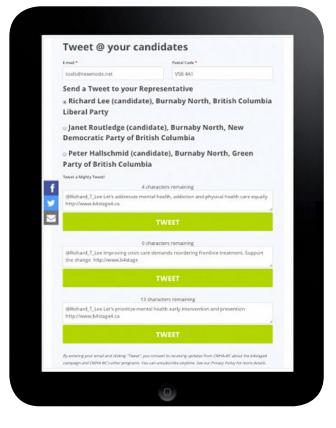
If your insurance isn't up for renewal, we would be more than happy to arrange a free, no commitment gap analysis and audit of your current policy to ensure you are getting the coverage you need.

How do I know if I have the right coverage for my Union?

If you are not sure what coverage your union needs, BFL can do an assessment to recommend the best type of coverage for your union.

UNION SAVINGS

ENGAGEMENT TOOLBOX

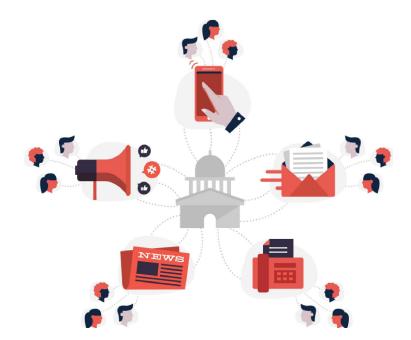


NEW / MODE

Empower your supporters. Influence decision-makers. Win.

New/Mode is a powerful engagement platform used by campaigners and online advocacy groups around the world. Target decision makers and activate grassroots power to help campaigns succeed. New/Mode is proud to be supported and owned by a network of non-profit organizations and social impact investors. Today's top campaigners are activating grassroots power with New/Mode. Campaigners around the world are using our platform to grow their community, amplify voices and win campaigns.

Union Savings Affiliates get preferred rates and expert advice.



Features include

- 1. One Click Email Your Rep
- 2. One Click Call Your Rep
- 3. Tweet @YourRep
- 4. Automated Letters to Editor

Union Savings Affiliates Get 10% OFF

UNION SAVINGS

ONLINE EDUCATION



vubiz

High quality, low cost online learning. An affordable way for your members to learn.

Add value to your membership with unlimited access to over 307 online courses for union members through Vubiz's E-Learning Program.

Currently, tens of thousands of union members across Canada are using these courses to further their knowledge and upgrade their skills. Courses are available 24 hours a day, 7 days a week and provide a certificate upon successful completion.

The cost of the program for Union Savings Affiliates is only \$0.75 per member per year. If your local has 1000 members the cost is \$750 to access the program for 12 months. As an added benefit, family members can access the program as well at no additional cost. This program is designed specifically for unions and locals. Individual members cannot join. \$0.75 per member per year







Compliance

Q,::::

Computer Skills

Harassment Prevention



Health & Safety



Human Resources



Industry Specific Courses



Personal Development

OFFICE SUPPLIES







Up to 70% off on all of your office needs.

Save on your union money with Hamster! We are proud to offer Union Savings Affiliates substantial savings on office supplies, office furniture and decor, maintenance and janitorial supplies and much more.

Features

- ✓ Free NEXT DAY Delivery across Canada!
- ✓ No Minimum Order Required!
- Simple online ordering system
- Dedicated Customer Service Support



Here's how much you can save

UNION SAVINGS

ltem	Quantity	Staples Price	Hamster Price	Discount
Copy Paper - 8.5X11	2500 sheets	\$47.99	\$23.98	50%
Packing Tape - 50m	6 pack	\$9.29	\$5.37	42 %
Staples - Standard	10 000 pack	\$3.69	\$1.20	70%
Bic Ballpoint Roundstic Pens	12 pack	\$1.99	\$1.40	30%



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SHIPPING SOLUTIONS





eShipper is Union Savings' integrated shipping solution. Union Savings affiliates get preferential rates with Purolator, UPS and Canpar and get instant access to multiple online quotes. With eShipper's platform already designed to give your union amazing savings on shipping, our Union Savings member rates are second-to-none and are only available to unions.

x. Silp. Save.
Competitive Rates from world trusted carriers
Real-time tracking of shipments
International and Domestic shipping
In-house customer service

From	То	Service	Dimensions	Weight	Market Price	eShipper	Discount
Toronto	Ottawa	Express	25X10X10	4lbs	\$45	\$25	45%
Vancouver	Edmonton	Express	10X8X6	5lbs	\$55	\$24	56%
Halifax	Toronto	Express	5X5X5	2lbs	\$37	\$19	48%
Calgary	Montreal	Ground	12X12X8	10lbs	\$48	\$22	54%
Toronto	Las Vegas	Ground	10X16X16	12lbs	\$74	\$38	48%

*Rates subject to change.



UNION SAVINGS





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UNION MADE PROMOTIONAL PRODUCTS





Did you know? Hosted by Universal Promotions, buyunionmade.com is the most complete database of Union-

made promotional products in the market. All products are Union-made in the U.S.A. or Canada.



We know how difficult it can be to source truly authentic Union-made products in an industry where 99% of the products come from offshore. That's why we have partnered with Universal Promotions. Located in Montreal and 100% unionised, you can feel confident that you will find the union-made promotional products you are looking for.

Universal Promotions has been serving labour unions in Canada for over 30 years. In addition to offering more than 1 000 000 promotional products choices, they specialize in Canadian Union-made promotional products.



In-house capabilities include graphic design, screen printing, pad-printing, embroidery, rotary engraving, laser engraving, cutting and sewing. Universal Promotion also has a complete casting department, making them the leader and largest unionised producer of promotional products and apparel in the country.



UNION SAVINGS

UNION MANAGEMENT SOFTWARE



Manage Member Data, Grievances, Emails To Members And Union Documents In A Single Place.

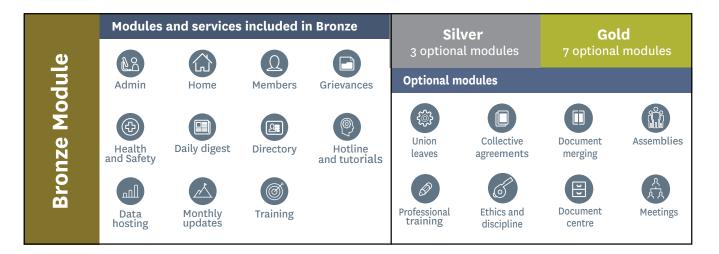
Sentinel is a web app that allows you to simplify union management by providing a single place to track and keep member records, grievances, committee meetings, and much more!

- Improves service to members
- Saves money and boosts efficiency
- ✓ Enhances management of grievances and health and safety records
- Centralizes data and information
- Gives complete control over the permissions of each user
- Mobile app accessible from anywhere





Union Savings Affiliates Get 15% OFF



UNION SAVINGS

FOR AFFILIATES

RESOURCES & SUPPORT

Union Savings affiliates have access to free promotional materials and can rely on promotional support from Union Savings. We work with each affiliate to create promotional materials that best suits the union's or local's specific needs. We provide a wide variety of resources and materials to ensure your members know how they can save. We look forward to working with you to develop strategies to promote our programs to your members, retirees and their families.



promote at your event

Website

Add our link to your website so your members can easily access the program.

Newsletter

The Union Savings newsletter can be shared or printed and provides updates on new discounts and services. We also provide graphics and text for your union newsletter.

Mail Outs

If you organize regular mail outs or would like to do a specific mail out with Union Savings, contact us about how we can help!

Presentations and Sponsorship

We are available to present to your committees or members at meetings or conventions. Are you hosting a bbq, golf tournament, holiday party or charity event? We would love to participate!

HOW TO PROMOTE

There are various way to promote Union Savings programs to the membership. We provide print, electronic, website and social media ads. If you would like something specific, we would be more than happy to create a unique ad. Everything is designed for you and sent to your local for free. There is no minimum or maximum quantity for printed materials. All materials are available in French if required.

Brochures and Posters

We offer customized brochures and posters. The brochure can be shared electronically and can also be distributed in print format at meetings, through mail-outs, or in offices. Posters are printed on tabloid (11"X17") or legal (8.5"X14") paper.

Social Media and Print Ads

Create your own posts or we can provide ads and posts for all your social media and print media needs. Follow us on social media to see our latest posts and share them with your membership.



How to Order Materials Contact us at fmehari@unionsavings.ca

UNION SAVINGS

HOW TO JOIN

To join Union Savings, all we require is a completed Affiliation Form from the union Executive/President. There is no cost to join the program and there is no cost for your members to use the program. Affiliation also includes access to the services and savings designed specifically for the union office. Contact us if you require more information about the program or if you would like us to present to your union.

Affiliation Form

About Your Union		
Union:	Local:	Membership Size:
Office Address:		
City: Pr	ovince:	Postal Code:
Point Person Contact Information		
Contact Name:		Title:
Email:	Phone:	
Signatories		
Name :		Title:
Signature:	Date:	
f Needed:		
Name :		Title:
Signature:	Date:	
To join Union Covingo	he offliction forms and	
To join Union Savings, complete t	ne annuation form and	i returni to:
Union Savings		Freeyelle Mehari
5945 Airport Road, Suite 252	OR	Assistant Director, Affiliate Relations
Mississauga, Ontario L4V 1R9)	<u>fmehari@unionsavings.ca</u>



DISCOUNTS

Auto

Car Rentals Thule - Car Accessories

Electronics

LG JBL Marshall

Entertainment

Canada's Wonderland **Ripley's Aquarium** Playland at the PNE Calypso Waterpark **Royal Ontario Museum** Medieval Times La Ronde Hockey Hall of Fame Flag Raiders Paintball Wet'N Wild Waterpark **Disney Land** Lego Land **Universal Studios** Six Flags Great Wolf Lodge Maritime Fun Group PEI

Sports Tickets

MLS - Soccer CFL - Football NBA - Basketball MLB - Baseball NHL - Hockey

Concerts and Shows

Broadway Las Vegas

Home

Dulux Paint Escali Frameworth Memorabilia Vitamix

Financial

BMO Credit Cards Mortgage Intelligence **PREFERRED RATES*** 20% OFF

10% OFF 15% OFF 15% OFF

UP TO 40% OFF 30% OFF \$5 OFF 15% OFF 20% OFF **UP TO 30% OFF UP TO 38% OFF** 20% OFF 20% OFF * 20% OFF **UP TO 30% OFF UP TO 30% OFF UP TO 30% OFF UP TO 30% OFF** 20% OFF 10% OFF

UP TO 40% OFF UP TO 40% OFF UP TO 40% OFF UP TO 40% OFF **UP TO 40% OFF**

UP TO 30% OFF UP TO 30% OFF

25% OFF* 20% OFF 20% OFF 20% OFF

PREFERRED RATES* PREFERRED RATES*

Fashion

2XU Addition Elle adidas Bentley **Briggs & Riley** Forever 21 Mark's/L'Équipeur Penningtons Reebok Reitman's Swarovski **Thomas Sabo** Thule TravelnGear **Thyme Maternity**

20% OFF 20% OFF UP TO 25% OFF* 15% OFF* 25% OFF 10% OFF \$10 OFF \$50* 15% OFF* **UP TO 25% OFF*** 20% OFF \$15 OFF \$75* 35% OFF 20% OFF 10% OFF 20% OFF

Insurance

Accident Insurance Critical Illness Insurance Home and Auto Insurance

Services

1800 flowers Canada 20% OFF Atlantic Safety Wear 15% OFF Movers **PREFERRED RATES* PREFERRED RATES*** Real Estate

Travel

Airport Parking UP TO 40% OFF PREFERRED RATES* Hotels **Travel Insurance PREFERRED RATES***

Wellness

CPAP Machines Canada DavidsTea Biotherm Khiel's Lancôme La Roche-Posay Shu Uemera Urban Decay Vichy

PREFERRED RATES*

PREFERRED RATES*

PREFERRED RATES*

10% OFF 10% OFF 15% OFF 10% OFF* **UP TO 20% OFF** 15% OFF 15% OFF 10% OFF 20% OFF

* Some exclusions and conditions apply.

Programs and discounts subject to change, visit www.unionsavings.ca for full listing of discounts.

Updated September 2019



CONTACT US

LEARN ABOUT US

www.unionsavings.ca

CALL US

Toll free 1-800-418-2990

EMAIL US

unionsavings@unionsavings.ca

FOLLOW US

- @unionsavings
- f UnionSavingsCanada
- o @unionsavingscanada

Parlez-vous français? Voulez-vous des matériaux en français?

Vanie-Ève Aubertin Coordinatrice des relations avec les affiliés vaubertin@unionsavings.ca 514-862-8131



Have questions about any of our programs and services? Do you have suggestions for local discounts?

Robert McMechan Associate Director, Partner Relations rmcmechan@unionsavings.ca 647-217-0640

Want to order customized promotional materials for your membership? Want to invite Union Savings to speak to your membership or attend an event?

Freeyelle Mehari Associate Director, Affiliate Relations fmehari@unionsavings.ca 647-456-3475

New to Union Savings? Is your union/local interested in becoming affiliates of Union Savings?

Amir Bashir Executive Director, abashir@unionsavings.ca 416-500-4796

Working Together













Local 4721 Local 4921 Local 5088

CUPE MANITOBA



cupw-sttp TORONTO LOCAL





Canada











































TCRC















UNITE HERE















